



Driftwood

## **SALES RELEASE PROCEDURES**

**Get Pre-approved with our Preferred Lenders today to participate in the next sales release!  
Please see contacts below.**

In an effort to offer our homes for sale in a fair, equitable and manageable manner while alleviating buyer lines, campouts and lotteries, DeNova Homes has developed the following sales procedures.

- A. Pre-Approvals:** All prospective Buyers are required to be **pre-approved** with 1 of our 2 preferred lenders-
- 1) Lennox Byer of *Wells Fargo Home Mortgage New Home Division*. Lennox can be reached at [lennox.byer@wellsfargo.com](mailto:lennox.byer@wellsfargo.com) or 925-765-9082.
  - 2) Josette Alexander of *Flagstar Bank*. Josette can be reached at [Josette.alexander@flagstar.com](mailto:Josette.alexander@flagstar.com) or 925-285-8617.
  - 3) If paying cash, by providing satisfactory proof of funds to meet Buyer's purchase price amount.
- B. Reservations:** When designated homes are released for sale, DeNova Homes will begin accepting reservations for the Published Available Homes from **pre-approved individuals**.
- 1) Reservation must be submitted in person using Sellers "Reservation Agreement Form" at the Sales Center at Driftwood, located at 94 Driftwood Circle, Bay Point CA.
  - 2) All **Reservations** must be accompanied with an earnest deposit check in the amount of **\$5,000, payable to First American Title Company**.
  - 3) Reservations will be taken in order of priority list based on date of prequalification from one of seller's preferred lenders. Preferred lenders will be on site the day of the release. Buyers are encouraged to be prequalified prior to the sales release for a better position on the list.
- C. Purchase and Sales Agreements:** Successful Buyers upon notification shall schedule an appointment to write the Purchase and Sales Agreement with a community representative within 72 hours.
- D. Buyer's Broker Representation:** In the event Buyer is represented by a licensed real estate broker (the "Broker"), Buyer understands and agrees that the Broker must have completed the Agent/Broker-Client Registration Form, signed by Broker and Buyer at Buyer's first visit to Driftwood. **All Brokers are required to accompany their client on the first visit to register.**

*Thank you for your interest in Driftwood and we hope to see you soon!*

**Wendy Ennis, Community Sales Manager**  
**Nicole Boudreau, Community Sales Associate**  
**94 Driftwood Circle • Bay Point, CA 94565**  
**(925) 291-7903**

DeNova Home Sales, the licensed broker (BRE #01247582), and DeNova Homes maintain the sole discretion to create, modify and/or enforce the Driftwood Sales process, and reserves the right to modify this process at any time without any notice or obligation to any party. 8.1.2017

